



for the Fiscal Year ended

August 31, 2010

CITY OF ARNOLD, MISSOURI

Comprehensive Annual Financial Report For The Fiscal Year Ended August 31, 2010

Prepared by the Finance Department

CITY OF ARNOLD, MISSOURI FINANCIAL REPORT

| | Page |
|---|------------|
| SECTION I - INTRODUCTORY SECTION | |
| Letter of Transmittal | i |
| GFOA Certificate of Achievement | vi |
| Principal Officials | vii |
| Organization Chart | viii |
| | |
| SECTION II - FINANCIAL SECTION | |
| Independent Auditors' Report | 1 |
| Management's Discussion and Analysis | 3 |
| Basic Financial Statements: | |
| Government-wide Financial Statements: | |
| Statement of Net Assets | 14 |
| Statement of Activities | 15 |
| Fund Financial Statements: | |
| Balance Sheet - Governmental Funds | 16 |
| Reconciliation of the Balance Sheet of Governmental Funds to the Statement of Net Assets | 17 |
| Statement of Revenues, Expenditures, and Changes in Fund Balances (Deficit) - Govern- | |
| mental Funds | 18 |
| Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balances | |
| of Governmental Funds to the Statement of Activities | 19 |
| Statement of Net Assets (Deficit) - Proprietary Funds | 20 |
| Statement of Revenues, Expenses, and Changes in Net Assets (Deficit) - Proprietary Funds | 21 |
| Statement of Cash Flows - Proprietary Funds | 22 |
| Statement of Fiduciary Net Assets - Pension Trust Fund | 24 |
| Statement of Changes in Fiduciary Net Assets - Pension Trust Fund | 25 |
| Notes to Financial Statements | 26 |
| Required Supplemental Information: | |
| Schedule of Revenues, Expenditures, and Change in Fund Balance - Budget and Actual: | |
| General Fund | 57 |
| Recreation Center | 59 |
| Notes to Schedules of Revenues, Expenditures, and Changes in Fund Balances - Budget and | 60 |
| Actual | 60 |
| Other Supplemental Information: | <i>C</i> 1 |
| Governmental Funds - Comparative Balance Sheets | 61 |
| Governmental Funds - Comparative Statements of Revenues, Expenditures, and Changes in | (0 |
| Fund Balances | 62 |
| Combining Balance Sheet - Nonmajor Governmental Funds | 63 |
| Combining Statement of Revenues, Expenditures, and Changes in Fund Balances (Deficit) - | <i>C</i> 1 |
| Nonmajor Governmental Funds Schodule of Payanus Even ditures and Change in Fund Deficit. Pudget and Actual. Tourism | 64 |
| Schedule of Revenues, Expenditures, and Change in Fund Deficit - Budget and Actual - Tourism | <i> </i> |
| Fund Schedule of Revenues, Expenditures, and Change in Fund Ralance, Rudget and Actual Drug | 65 |
| Schedule of Revenues, Expenditures, and Change in Fund Balance - Budget and Actual - Drug Forfeiture Fund | 66 |
| roneiture rund | UU |

CITY OF ARNOLD, MISSOURI FINANCIAL REPORT

| | Page |
|--|------|
| SECTION III - STATISTICAL SECTION | |
| Net Assets by Component - Last Eight Fiscal Years | 68 |
| Changes in Net Assets - Last Eight Fiscal Years | 69 |
| Fund Balances of Governmental Funds - Last Eight Fiscal Years | 71 |
| Changes in Fund Balances, Governmental Funds - Last Eight Fiscal Years | 72 |
| Program Revenues by Functions/Programs - Last Eight Fiscal Years | 73 |
| Tax Revenues by Source, Governmental Funds - Last Ten Fiscal Years | 74 |
| Sales Tax Revenue - Governmental Funds - Last Six Fiscal Years | 75 |
| Assessed and Estimated Actual Value of Taxable Property - Last Ten Fiscal Years | |
| Assessed Values for Tax Increment Financing Districts - Last Three Fiscal Years | 77 |
| Property Tax Rates - Direct and All Overlapping Governments - Last Ten Fiscal Years | |
| Principal Taxpayers - Current Year and Nine Years Ago | |
| Property Tax Levies and Collections - Last Ten Fiscal Years | 80 |
| Ratios of Outstanding Debt by Type - Last Ten Fiscal Years | 81 |
| Direct and Overlapping Governmental Activities Debt | |
| Legal Debt Margin Information - Last Ten Fiscal Years | |
| Revenue Bond Coverage - Sewer Fund - Last Ten Fiscal Years | 84 |
| Demographic and Economic Statistics - Last Ten Fiscal Years | 85 |
| Principal Employers - Current Year and Eight Years Ago | 86 |
| Full-time Equivalent City Government Employees by Functions/Programs - Last Ten Fiscal Years | 87 |
| Operating Indicators by Functions/Programs - Last Ten Fiscal Years | 88 |
| Capital Assets Statistics by Functions/Programs - Last Ten Fiscal Years | 89 |

INTRODUCTION

FINANCIAL

FINANCIAL Statements

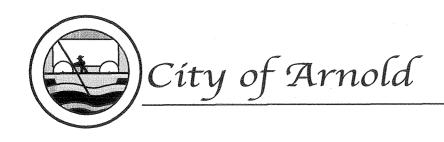
SUPPLEMENTAL INFORMATION

STATISTICS



for the Fiscal Year ended

August 31, 2010



Ron Counts, Mayor

January 28, 2011

To the Honorable Mayor, Members of the City Council, and Citizens of the City of Arnold:

The comprehensive annual financial report of the City of Arnold, Missouri (the City) for the fiscal year ended August 31, 2010, is hereby submitted. This report consists of management's representations concerning the finances of the City. Consequently, management assumes full responsibility for the completeness and reliability of all of the information presented in this report based upon a comprehensive framework of internal control that it has established for this purpose. Because the cost of internal control should not exceed anticipated benefits, the objective is to provide reasonable, rather than absolute, assurance that the financial statements are free of any material misstatements.

Hochschild, Bloom & Company LLP audited the City's financial statements. The goal of the independent audit was to provide reasonable assurance that the financial statements of the City for the fiscal year ended August 31, 2010, are free of material misstatement. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unqualified opinion that the City's financial statements for the fiscal year ended August 31, 2010, are fairly presented in conformity with U.S. generally accepted accounting principles (GAAP). The independent auditor's report is presented as the first component of the financial section of this report.

GAAP requires that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The City's MD&A can be found immediately following the report of the independent auditors.

Profile of the Government

Incorporated in 1972 as a city of the third class, the City is located on the eastern border of the State of Missouri, south of the Meramec River at its confluence with the Mississippi River. The central business district of the City of St. Louis is

about 17 miles to the north. Interstate Highway 55, U.S. Highway 61-67, and State Highways 141 and 231 provide access to St. Louis City and St. Louis County.

The City has operated under the mayor-council-city administrator form of government since 1972. Policymaking and legislative authority are vested in a governing council consisting of the mayor and eight council members. The governing council is responsible for, among other things, passing ordinances, adopting the budget, appointing committees, and hiring the city administrator, police chief, and city attorney. The city administrator is responsible for carrying out the policies and ordinances of the governing council, hiring employees and for overseeing the day-to-day operations of the government. The council is elected on a non-partisan basis. Council members serve two-year staggered terms, with four council members elected every year. The mayor is elected to serve a four-year term.

The City provides a range of services, including police protection; the construction and maintenance of highways, streets, and other infrastructure; and recreational activities and cultural events. Trash, sewer, and storm water system services are provided through the City. The City's recreation center operates as a department of the City, but is reported as a separate governmental fund. The sewer and storm water system services and golf course are reported separately as proprietary funds in the City's financial statements.

The annual budget serves as the foundation for the City's financial planning and control. All departments of the City are required to submit requests for appropriations to the city administrator and finance director. These requests are then used as a starting point for developing a proposed budget. assistance of the Budget Review Committee, the city administrator and finance director present this proposed budget to the mayor and city council for review in July prior to adoption. The council is required to hold a public hearing on the proposed budget and to adopt a final budget prior to September 1. appropriated budget is prepared by fund, function, (e.g., public safety), and department (e.g., police). The city administrator has the authority to make transfers of appropriations between line items within individual departments. Transfers of appropriations between departments, however, require approval of the city council. Budget-to-actual comparisons are provided in this report for each individual governmental fund for which an appropriated annual budget has been adopted. For the General Fund, this comparison is presented as part of the financial statements for the governmental funds.

Local Economy

The economic condition and outlook of the City has been stable in recent years. The current year real estate tax base showed growth of 2.7% above last year's levels. The City's housing stock, geographic location, and variety of services have kept real estate marketable. Commercial vacancies remain modest while the potential for further retail and industrial development appears favorable within the next five years. Recent construction of major commercial and industrial developments is proof of the economic vitality of the area.

During the past ten years, the monthly unemployment rate for Jefferson County rose from an initial low of 1.9% (1999) to a decade high of 10.1% (2009). As of August 2010, the unemployment rate has dropped slightly to 9.4%. Economists expect unemployment to recover slowly within the nation and region until it levels off at the pre-recession rate in 2012 or beyond. The City continues to believe it is in a favorable situation for the coming year given the number of new retail sales and services establishments that have opened or will open for business within the next year bringing several hundred jobs to the City. Construction on a new six-story hotel and sit-down restaurant within the Arnold Crossroads Tax Increment Financing (TIF) project was completed shortly after the close of this fiscal year.

The City's tax structure relies primarily on sales taxes and gross receipts utility taxes. Utility tax receipts from the electric, gas, and telecommunications companies continue to increase at a modest rate. While the State of Missouri and Jefferson County both reported reductions in sales tax receipts, City sales tax receipts for fiscal year 2010 remained strong. Prior to factoring in the EATS pass-through payments on the TIF projects, the City's general sales tax receipts were actually a modest 3% over the prior fiscal year. Without the benefit of the new TIF districts, general sales tax receipts would have been below the prior year by 3.2%. We expect 2011 sales tax to be flat comparable to 2010 despite receipts from new businesses within the TIF project areas. The City has and will continue to demonstrate its ability to compress government expenditures to accommodate this tighter economy or temporary downturns in revenue.

Long-term Financial Planning

The City desires to plan for the success of the City for decades to come. To encourage growth and stability, the City has actively sought out and supported commercial development. Two TIF development projects have been approved by the City Council; the nearly completed "Arnold Commons" redevelopment project and the "Arnold Crossroads" redevelopment project currently under construction.

The Arnold Commons redevelopment area is approximately 40 acres in size, located in the southwest quadrant of Interstate 55 and Highway 141. The Arnold TIF Commission was established to coordinate, along with developer THF Realty, the development of a quality 225,000 square-foot retail shopping center on the property, anchored by a Lowe's Home Improvement Warehouse and a Dierberg's supermarket. In July 2009, the City sold \$28,485,000 in TIF bonds to refund the \$21,000,000 in TIF notes previously issued for this project. This property is over 90% built-out. Retailers and restaurants operating in this development include: Panera Bread, Chili's, Qdoba's, Texas Roadhouse, Arnold Stove and Fireplace, PetSmart, Office Depot, and Dollar Tree. To accommodate anticipated changes in traffic patterns and density because of this development, the City has completed improvements to all major adjacent roads. improvements included the widening of Church Road, the addition of a slip ramp from Highway 141 into the development and the reconfiguration of the Church Road, Old Lemay Ferry Road and Missouri State Road intersection.

The Arnold Crossroads redevelopment area includes the revitalization and modification of an existing shopping center located in the heart of Arnold. This project, led by Jones Realty, includes a new Drury Hotel with meeting and banquet facilities. Several stores have already opened, including Steak-n-Shake, Arby's and McDonalds restaurants, the Tilted Kilt Tavern & Grill, and a newly remodeled 24 Hour Fitness center. Just after the start of fiscal 2011, new restaurants Wendy's and Lombardo's Terrazzo Grill opened. An anchor tenant has yet to begin construction. Other future site improvements include a new 4-way intersection at the Crossroads entrances with landscaping and beautification efforts throughout the development site. Other outlots are currently being developed and future restaurants are planned for this area.

Major Initiatives

The City continues to receive collections from the City's first transportation development district (TDD) and continues to evaluate the City's transportation system. Approved in April 2008, the Arnold Retail Corridor (ARC) TDD is a large and diverse entity that generates revenue for several major road projects within or connected to the district. The ARC TDD issued bonds in February 2010 to fund some of its planned improvement projects. In 2011, the City will begin construction on intersection improvements at both the Astra Way and Highway 141 and Astra Way and Missouri State Road intersections with a combination of federal surface transportation program, TDD and City funds. The Ozark Bridge project completed this year utilized a HUD grant, NID funds and city CIP funding to replace an outmoded and failing bridge.

The City assisted in funding the creation of a master plan for the revitalization of northern Jeffco Blvd. in 2008. This grassroots plan for the retail/commercial district dubbed 'Hometown' has been reviewed by the Planning Commission and accepted by the City Council. The Hometown plan will serve as the jumping off point to revitalize the northern end of Jeffco Blvd and the surrounding area.

The City's Comprehensive Plan is currently undergoing a major re-write. A comprehensive plan is a tool used by communities to strategize for the orderly development and redevelopment of a City. It provides the blueprint or guidelines for the community to follow. For the City, this new plan will consider the vision developed by the Hometown Association and will replace the existing plan that is over 13 years old and outmoded. Citizen surveys and public meetings are underway and we anticipate completion in the summer of 2011.

After public meetings, interviews, surveys, and other data gathering means the Aquatic Venue and Garden feasibility study was presented to Council in August 2010. This study recommended an additional pool at the Arnold Recreation Center as replacement for the closed Ferd B. Lang Pool and a complementary demonstration garden on the Ziegelmeier/Dixon property.

We believe both the updated Comprehensive Plan and the Aquatic Venue and Garden Master Plan, will net economic benefits for the city through opportunities for development and provide for the improvement of city services.

In March 2007, the City issued \$4.29 million in Leasehold Revenue Bonds Series 2007 for the purchase of a previously privately owned public golf course known as Pomme Creek Golf Course. Originally designed in 1993, the course sits on 125 acres in the southern part of the City and boasts 18 holes. Since acquisition, the City has made significant inroads to repairing and improving the playability and image of Pomme Creek including achieving PGA certification. Staff believes that through the continued improvement and promotion of Pomme Creek the City will find success in this venture.

Awards and Acknowledgements

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the City for its comprehensive annual financial report for the fiscal year ended August 31, 2009. This is the 21st consecutive year that the City has achieved this prestigious award. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both U.S. generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

The preparation of this report would not have been possible without the efficient and dedicated services of the entire staff of the finance department. We would like to express our appreciation to all members of the department who assisted and contributed to the preparation of this report. Credit also must be given to the mayor and the governing council for their unfailing support for maintaining the highest standards of professionalism in the management of the City's finances.

Respectfully submitted,

Matthew Unrein

City Administrator

Deborah G. Lewis

Finance Director

Certificate of Achievement for Excellence in Financial Reporting

Presented to

City of Arnold Missouri

For its Comprehensive Annual
Financial Report
for the Fiscal Year Ended
August 31, 2009

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers
Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.



CITY OF ARNOLD, MISSOURI PRINCIPAL OFFICIALS

Director of Administration

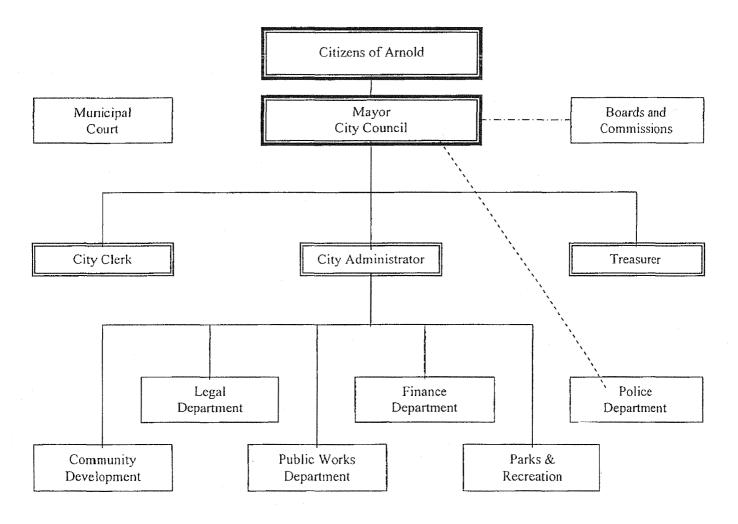
Parks and Recreation Director

| Don Counts | Mayor |
|----------------|--------------------------------|
| Ron Counts | Mayor |
| Council | |
| Randy Crisler | Ward One |
| Christine Lang | Ward One |
| William Moritz | Ward Two |
| Jim Edwards | Ward Two |
| Bob Lindsley | Ward Three |
| Paul Freese | Ward Three |
| Kenneth Moss | Ward Four |
| Jason Connell | Ward Four |
| Diane Waller | City Clerk |
| Dan Kroupa | Treasurer |
| Todd Hamby | Judge |
| Robert Sweeney | City Attorney |
| Matthew Unrein | City Administrator |
| Deborah Lewis | Finance Director |
| Robert Shockey | Chief of Police |
| Mary Holden | Community Development Director |
| Bryson Baker | Public Works Director |
| | |

Greg Hall

Susie Boone

Organization Chart



Missouri law governing third class cities provides for direct supervision of the police chief by the Mayor.